

# Ondeo (SUEZ) Strengthens Its Leadership in China with a New Industrial Services Contract Win in Shanghai; A First for the Industrial Water Market in Asia.

## PARIS Paris, in Greek mythology

Paris or Alexander, in Greek mythology, son of Priam and Hecuba and brother of Hector. Because it was prophesied that he would cause the destruction of Troy, Paris was abandoned on Mt. -- Ondeo has been chosen by the Shanghai Chemical Industrial Park (SCIP) SCIP Society of Competitive Intelligence Professionals

SCIP Surgical Care Improvement Project

SCIP Society for Computers In Psychology

SCIP Sussex Community Internet Project (UK) ) as its partner for the new petrochemical industrial park of Shanghai. A joint venture has been formed between Sino French Water Development, a subsidiary of Ondeo and the Hong Kong Hong Kong (hōng kōng), Mandarin *Xianggang*, special administrative region of China, formerly a British crown colony (2005 est. pop. 6,899,000), land area 422 sq mi (1,092 sq km), adjacent to Guangdong prov. based New World Group, and the Shanghai Chemical Industrial Park.

Ondeo Industrial Solutions, a wholly-owned Ondeo subsidiary, will be responsible for designing, financing and managing water treatment installations and services for the park's industrial effluents. The contract duration is 50 years and is expected to generate revenue of over EUR EUR

In currencies, this is the abbreviation for the Euro.

Notes:

The currency market, also known as the Foreign Exchange market, is the largest financial market in the world, with a daily average volume of over US \$1 trillion. 600 million.

Total investments will reach over EUR 50 million for an effluent treatment volume of 50,000 m<sup>3</sup>/day. Currently covering the treatment of all wastewater from the industrial site, the contract may be extended to the management of the complete water cycle and solid waste. SCIP is home to some of the world's largest chemical groups including BP, BASF BASF Bar Association of San Francisco (since 1872; San Francisco, California) BASF Badische Anilin und Soda Fabrik (German chemical products company) BASF Builders Association of South Florida , Bayer, Huntsman as well as major Chinese industrials such as GAO QIAO.

This new industrial success follows Ondeo's contract win last July to manage water services for the Shanghai Spark industrial zone over a 30 year period. The scope, contract length and originality of the SCIP joint venture confirms SUEZ' strategic intentions for

its global solutions in the industrial services market.

This new contract further strengthens Ondeo leading position and presence in China where it currently manages 10 long-term water contracts in the provinces of Guandong (Tanzhou, Zhongshan and Lianjiang), Liaoning (Shenyang and Changtu), Jilin (Siping), Henan (Zhengzhou), Hubei (Baoding), Jiangxi (Nanchang) and Hainan (Sanya). With the SCIP contract, Ondeo now manages 20 water treatment facilities in China. Ondeo's engineering services division, Ondeo Degremont has built 118 water plants in China over the last 20 years for an estimated population in excess of 10 million people. In 2000, Ondeo activities in China represented global revenues of approximately 300 million euros.

Ondeo is the world's premier water-related solutions provider and is present in 130 countries. Ondeo supplies 115 million people with water and wastewater services, provides services to more than 60,000 industrial customers and has built more than 10,000 water treatment plants world-wide. Ondeo Industrial Solutions pools the specialist competencies of Ondeo companies to optimise the water cycle management of industrial clients. Its Total Water Cycle Management offer combines the water management services of Ondeo Services, water treatment engineering services of Ondeo Degremont and Ondeo Nalco's water treatment and process chemicals.

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